UPGRADE- major projects: 1997 – today

Beit Issee Shapira - a Non – Profit establishment who treat children with disability development problems: Development of knowledge management process. The project included analyzing channels of which information and knowledge are passing throw the organization, and designing better procedures for effective organizational dialogs. The consulting process combined business, sociological and technological (computer network) aspects, as well as personal consulting to the Professional (social worker) Manager. Developing – through the consulting process, a full model for implementing a "soft" (non – technological) knowledge management change process.

Bank Hapoalim - the biggest Bank Corporation in Israel:
Leading group of consultants, in a project for assimilation of "learning culture" and tools, for learning from managerial experience and "lessons learned". This was a 2 years project.

Teva Pharmaceutical Industries - the biggest pharmaceutical company in Israel:
Participating in a strategic development process for a subsidiary of the company. My part was to design the structural solution for implementing the new strategy. The consultation process included development of Strategic Business Units (sbu's) and main managerial processes in the new corporate head office, and aspects of merging processes. Developing – through the process, a consulting model for post merger integration.

Amadocs - leading high – tech company (cellular telephone billing software):
The main issue was to help them to develop and design an "implementation & business change" department. The department function is to implement business change and to develop change management processes. Developing – through the consultation, a unique O.D. value – added processes, for E.R.P. implementation.

Koor Industries – the leading holding company in Israel:
Team Building for the executive team, and personal "process consultation" for CEO and president.

Comverse Network Systems – a big software company:
Developing a management development program for senior group leaders' in cooperation with the Management School in the Israeli Collage for Management. The program deals with leadership aspects together with business aspects of software's company.

"ELIT": a leading food corporate:
Developing a model for Visual Merchandizing concept for supermarket, leading (together with marketing advertising experts) a joint implementation project with food producer and supermarkets chain.

Arkia airline Introducing Lessons Learned Mechanisms in airport stations and in the end of Check-In shifts. Developing capacity to learn from the company own experience, to reveal tacit knowledge and transfer learning to places where needed. Improvement has been gain on performance indexes such as punctuality and customer satisfaction.
Other clients have been in the following sectors: banking and insurance, pharmaceutical, plastic industry, wood and roofing, airport cargo handling, cellular phones and computer software.